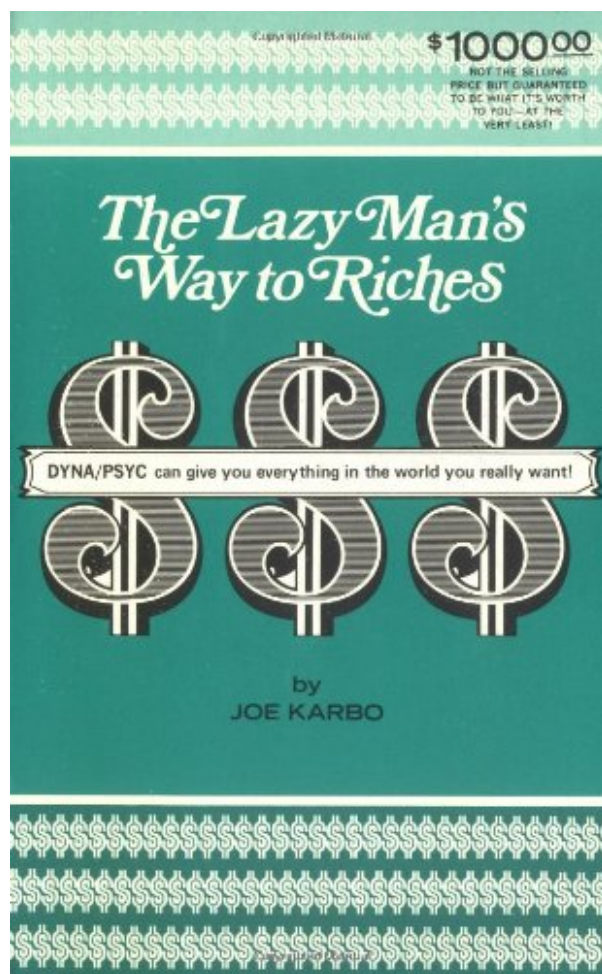
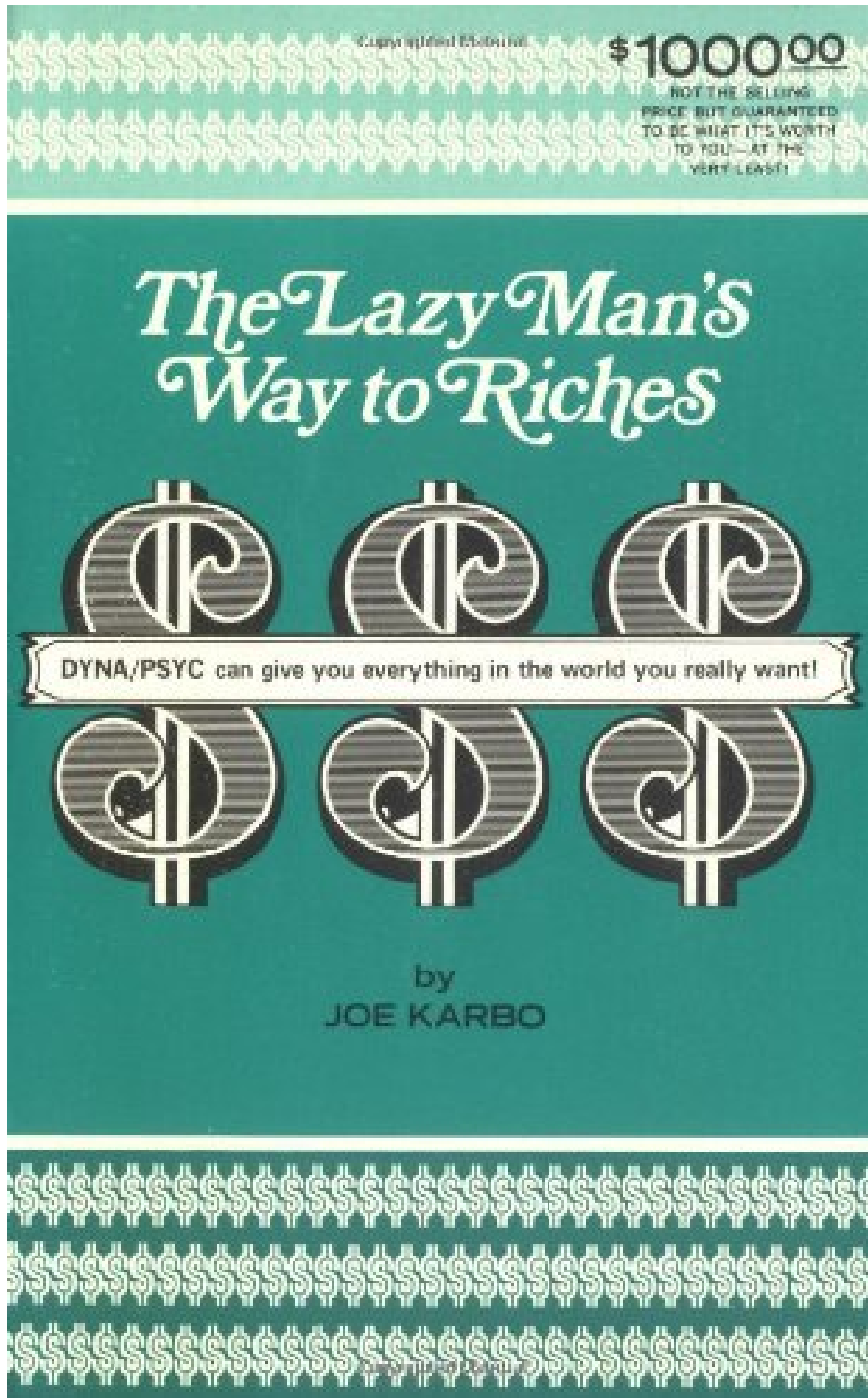


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About the Author

Joe Karbo was an ordinary man who's struggle to overcome adversity, poverty and failure led him to extraordinary riches.

One of the foremost copywriters and direct response experts of all times, Joe established precedents and built the foundation for today's direct response industry - becoming a self-made millionaire.

He reveals all of his secrets in "The Lazy Man's Way to Riches", a classic book that belongs in everyone's success library!

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THE LAZY MAN'S WAY TO RICHES: DYNA/PSYC CAN GIVE YOU EVERYTHING IN THE WORLD YOU REALLY WANT!

BY JOE KARBO PDF

In 1973, Joe Karbo wrote and published this unique personal guide revealing the secrets that gained him a net worth in excess of \$10 million dollars (a lot of money in 1973).

Joe sold his book only through direct response advertising...a book that sold over 3 million copies without ever being available in a bookstore!

"The Lazy Man's Way to Riches" is Joe's philosophy on life, and how to live it richly, successfully, joyously and lazily.

It is a wonderful step by step marketing guide that will work for any business - so clearly written it has been used as marketing text by companies, colleges, and universities worldwide.

It is now a classic in both the Self-Help/Personal Development and the Direct Response Marketing fields.

This Rare, Original 1973 Limited Edition direct from Joe Karbo's original Publishing Company is a classic that belongs in everyone's Success library!

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- Brand: Brand: F P Publishing Co., Inc.
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- Number of items: 1
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He reveals all of his secrets in "The Lazy Man's Way to Riches", a classic book that belongs in everyone's success library!

Most helpful customer reviews

42 of 43 people found the following review helpful.

Best and most unusual self-help book I've ever read!

By A Customer

I've read about 75 of the best known self-help books, and The Lazy Man's Way to Riches is the most unusual one, and it actually works! If you want to actually accomplish things, get it - but get the ORIGINAL, 1973 edition, which AMAZON.COM has in paperback and hardcover. Avoid the re-issue or the "Roadmap" workbook, both written 13 years after Joe Karbo's death. They are loaded with extraneous writing that sometimes contradicts the original text within.

32 of 34 people found the following review helpful.

Getting what you want

By Robert Swan

I read Joe Karbo's The Lazy man's way to riches whilst still living in New Zealand in 1983. Joe's philosophy impressed me a great deal and not long after that I left NZ for a new life in Australia. In 1984 I began implementing the strategies and techniques from Joes' book in my own life and met with a great deal of success. Since 1989 I have been working as a personal growth and development consultant with unemployed people throughout Australia, using many of these strategies, alongside those of Anthony Robbins, Norman Vincent Peale, Robert Kiyosaki, Steven Covey and Edward de Bono in my presentations and training. Over all the results have been amazing, and my heart bursts with love and pride when I witness the changes that occur in peoples lives when they take on and apply the things Joe Karbo wrote about. Joe's book became my bible and I lost count of the number of times I lent it out and/or had to tape it back together again because it was falling apart. Eventually in 1995 it disappeared and I have been searching for it ever since. So it is with much joy that I order a new copy from amazon.com. The primary reason for this is that in my life I have been blessed with meeting so many incredible people, one of whom was Robert Kiyosaki who wrote a wonderful book called, "If you want to be rich and happy don't go to school". I have been fortunate enough to have worked with Robert for short time on one of his sojourns to Australia and he gave me some advice which I have never forgotten. That is, that no matter how many times you may read, try, do or see something, there is always some new thing to learn or some new distinction to make. This has been so true in the work I have done using Joe Karbo's The lazy man's way to riches. Dyna /psych is simple and powerful and does make a difference if you apply it with persistence, discipline and determination. The rewards, both material and spiritual are immense. Life is beautiful. Thank you Joe.

19 of 19 people found the following review helpful.

Greatest Impact in my life

By H. S. Hallam

I bought this book in 1974. Within a month I had started my own highly successful mail order company, which I have just sold 33 years later, having had a lot of fun. Within 18 months I was driving a Rolls Royce Corniche for which I paid cash. A big step up from the 2CV I had been driving up to that time. I cannot recommend this book too highly.

I have given away many copies of this book over the years to would-be entrepreneurs.

Get the original copy as the information contained in the Nixon rewrite is of no benefit and in fact just confuses.

The system is simple, but you must apply it diligently. As Charles Atlas said in his bodybuilding course. "Do not just read about the exercises, do them."

See all 46 customer reviews...

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